MEETING OF THE BUSINESS AFFAIRS COMMITTEE OF THE BOARD OF TRUSTEES Community College of Philadelphia Wednesday, September 21, 2011 – 9:00 A.M.

TO: Business Affairs Committee of the Board of Trustees

FROM: Thomas R. Hawk

DATE: September 16, 2011

SUBJECT: Committee Meeting

A meeting of the Business Affairs Committee of the Board of Trustees will be held on **Wednesday, September 21, 2011 at 9:00 A.M.** in the College's **Isadore A. Shrager Boardroom, M2-1**.

AGENDA - PUBLIC SESSION

(1) <u>2010-11 Final Budget Results (Information Item)</u>:

Dr. Hawk and Mr. Spiewak will provide an overview of the College's budget results for fiscal year 2010-11. The results were favorable. Despite a mid-year reduction in City funding of \$1.06 million, the College was able to end the year with a \$1.5 million surplus in the operating budget. The various factors which contributed to the financial performance results for the year will be reviewed in detail. Attachment A (pages 5 to 10) contains the fiscal year 2011 budget summary that will be discussed at the meeting.

(2) <u>Significant Changes – 2011 Financial Statements (Information Item)</u>:

The 2011 Financial Statements are scheduled to be presented to the Board's Audit Committee on September 27, 2011. Staff will present a summary of the key changes in assets, liabilities and net assets which are reported in the 2010-11 Financial Statements and explain the factors that resulted in the larger year-to-year changes in the College's financial accounts.

(3) <u>West Philadelphia Regional Center Outfitting and Construction Budget</u> (Action Item):

As previously approved by the Board, the College is in the final stages of completing an expansion and renovation of the College's West Regional Center. The project has two components: leasehold improvements to an additional 7,300 square feet of new space that has been leased immediately adjacent to the existing Center, and modifications to the existing classroom building. At the March 3, 2011 meeting, the Board authorized the borrowing of one million dollars from the State Public School Building Authority (SPSBA) for the leasehold

improvements and other costs associated with completing the West Regional Center Project. Changes to the existing Center include: creating additional faculty and staff office areas; improvements to student lounge spaces; renewal of some institutional spaces; and building the connection between the existing building and the new leased space.

The anticipated budget for the renovation of existing space and the outfitting budget for both renovated and leased space is as follows:

Expenses

| Construction Existing Space | 47,000.00 |
|---------------------------------------|------------|
| Mechanical Engineering and Plumbing | 39,000.00 |
| Furniture and Fixtures New Space | 103,156.00 |
| Furniture and Fixtures Existing Space | 31,400.00 |
| General and Administration | 11,940.00 |
| Contingency | 6,600.00 |
| Total Expenses | 239,096.00 |

Revenues

| Total Revenues | 239,096.00 |
|---------------------------------------|------------|
| Use of 2011-12 Capital funds | 123,047.00 |
| Remaining SPSBA Proceeds | 82,049.00 |
| Predominantly Black Institution Grant | 34,000.00 |

Staff request that the Committee recommend to the full Board approval of the \$239,096 budget for renovations to the existing classroom building and outfitting costs for the new and renovated West Regional Center spaces.

(4) <u>Update on Construction Projects (Information Item)</u>:

Staff will summarize progress since the last meeting of the Committee on the Main Campus Construction Projects.

(5) Next Meeting Date

The next regularly scheduled meeting of the Committee will occur on Wednesday, October 19, 2011 at 9:00 A.M.

TRH/lm

Attachments

c: Ms. Varsovia Fernandez

Dr. Stephen M. Curtis

Mr. Gary Bixby

Mr. Todd Murphy

Mr. James P. Spiewak

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ATTACHMENT A

2010-11 FINAL BUDGET RESULTS

Community College of Philadelphia Enrollment Information (FTEs) for Fiscal Year 2010-2011

| | Actual FY 09-10 | Budgeted FY 10-11 | Actual FY 10-11 | Actual FY 11 vs Actual FY 10 | % Variance | Actual FY 11 vs Budgeted FY 11 | % Varianc |
|---|--------------------|----------------------|--------------------|---------------------------------------|---------------|---|--------------|
| CREDIT | | | | | | | |
| Summer 2 | 1,862 | 1,862 | 1,921 | 59 | 3.19% | 59 | 3.19% |
| Fall | 13,275 | 13,719 | 13,550 | 275 | 2.07% | (170) | -1.24% |
| Spring | 13,644 | 14,001 | 13,706 | 62 | 0.45% | (295) | -2.11% |
| Summer 1 | 2,834 | 3,005 | 3,005 | 171 | 6.03% | 0 | 0.00% |
| Credit Year-to-date Totals - Annual FTEs | 15,808 | 16,294 | 16,091 | 283 | 1.97% | (203) | -1.37% |
| <u>NONCREDIT</u> | | | | | | | |
| Summer 2 | 123 | 123 | 99 | (24) | -19.51% | (24) | -19.51% |
| Fall | 937 | 955 | 858 | (79) | -8.43% | (97) | -10.16% |
| Spring | 695 | 705 | 776 | 81 | 11.65% | 71 | 10.07% |
| Summer 1 | 328 | 265 | 295 | (33) | -10.06% | 30 | 11.32% |
| Noncredit Year-to- date Totals - Annual | | | | | | | |
| FTEs | 1,042 | 1,024 | 1,014 | (28) | -2.64% | (10) | -0.98% |

| | | Co | mmunity | College of P | hila de Iphia | | |
|---------------------------|-----------------|----------|-------------|---------------|------------------------|---------------------|--------------------|
| | | | Operatin | g Budget Pro | ojections | | |
| | | as | of Fiscal | Year End Ju | ine 30, 2011 | | |
| | | | | | | | |
| | <u>Original</u> | | | | | | |
| | | | | | <u>Budget</u> | <u>Final Result</u> | <u>Change</u> |
| REVENUES | | | | | | | |
| Student Tuition and Fee | es | | | | \$69,545,261 | \$69,701,839 | \$156,578 |
| Commonwealth of Pen | nsylvania | | | | 31,409,104 | 31,343,227 | (65,877) |
| City of Philadelphia | | | | | 19,116,376 | 18,091,851 | (1,024,525) |
| Other Income | | | | | 1,653,788 | 2,453,996 | 800,208 |
| TOTAL REVENUES | | | | | \$121,724,529 | \$121,590,914 | (\$133,615) |
| <u>EXPENSES</u> | | | | | | | |
| Salaries, net of Lapsed I | - unds | | | | \$73,815,722 | \$73,186,125 | (\$629,597) |
| Fringe Benefits | | | | | 29,631,642 | 29,036,778 | (594,864) |
| Other Expenses | | | | | 20,207,325 | 17,718,472 | (2,488,853) |
| Student Financial Aid | | | | | 135,000 | 143,447 | <u>8,447</u> |
| TOTAL EXPENSES | | | | | \$123,789,689 | \$120,084,822 | (\$3,704,867) |
| OPERATING BUDGET S | TATUS pric | or to re | ecording | | | | |
| the \$6,024,391 GASB | 45 post-reti | remer | nt expense | accrual. | <u>(\$2,065,160)</u> * | <u>\$1,506,092</u> | <u>\$3,571,252</u> |
| | | | | | | | |
| * Operating E | Budget Proje | ection | prior to th | e \$1,058,717 | | | |
| city fundir | ng reduction | ı in Se | ptember, 2 | 2010. | | | |

| | Community College | of Philadelphia | | |
|--|----------------------------------|----------------------|-------------|------------------------------|
| | Operating Budg | et Projection | | |
| | as of Fiscal Year E | nd June 30, 2011 | | |
| | | | | |
| | 0::1 | | | |
| | <u>Original</u> <u>Budget</u> | Final Result | Change | |
| OPERATING REVENUES | <u>Duuget</u> | <u>Filial Result</u> | Change | |
| State Funding | \$31,152,104 | \$31,152,104 | \$0 | |
| State Funding | \$31,132,104 | \$31,132,104 | 30 | Lower than budgeted |
| State Lease funding | 257,000 | 191,123 | (65.877) | replacement costs for PCs. |
| Ctate Educe farialing | 207,000 | 101,120 | (66,611) | replacement costs for Fes. |
| Total State Revenues | 31,409,104 | 31,343,227 | (65,877) | |
| | | | (00,011) | |
| Tuition - Credit Students | 56,279,680 | 56,416,463 | 136,783 | |
| Technology Fee | 11,325,881 | 11,237,156 | (88,725) | |
| | | | | |
| Net Contribution from: Contracted Noncredit | | | | Lower than hudgeted |
| Instruction; Other Noncredit Instruction; Adult Community Noncredit Instruction | 792.000 | F69 F13 | (212.400) | Lower than budgeted |
| Course Fees | 782,000 2,966,000 | 568,512 3,088,093 | 122,093 | financial results. |
| | 953,700 | 890,739 | • | |
| Student Regulatory Fees | 955,700 | 090,739 | (62,961) | |
| Tuition Adjustments - Student Receivable | | | | Lower than budgeted |
| Write-offs, Collection Costs, Credit Card | | | | Opportunity Now |
| Costs & Senior Citizen Discount | (2,762,000) | (2,499,124) | 262 876 | exemptions. |
| Costs & Schiol Citizen Discount | (2,702,000) | (2,455,124) | 202,010 | exemptions. |
| Total Student Tuition & Fees | 69,545,261 | 69,701,839 | 156,578 | |
| | | | , | |
| | | | | Mid-year reduction in City |
| City Operating Funds | 19,116,376 | 18,091,851 | (1,024,525) | Appropriation. |
| , | | | | |
| | | | | Includes \$203,817 of |
| | | | | unrealized gains on |
| Investment Income | 562,500 | 700,181 | 137,681 | investments. |
| Vocational Education Funding | 300,000 | 179,614 | (120,386) | |
| Indirect Costs, Administrative Allowances | 300,000 | 228,484 | (71,516) | |
| Parking Proceeds & Miscellaneous Income | 491,288 | 569,773 | 78,485 | |
| | | | | |
| Total Other Income | 1,653,788 | 1,678,052 | 24,264 | |
| | | | | |
| | | | | PDE forgiveness for audit |
| | | | | exceptions during years |
| | | | | when College did not receive |
| State Audit Forgiveness - FYs 2003-04 & 2004-0 | 05 | 775,944 | 775,944 | full FTE funding. |
| | | | | |
| TOTAL OPERATING REVENUES | \$121,724,529 | \$121,590,914 | (\$133,615) | |

| | Community College of Philadelphia | | | | | | |
|--|-----------------------------------|----------------------|-----------|---|--|--|--|
| Operating Budget Projection | | | | | | | |
| | as of Fiscal Year I | End June 30, 201 | 1 | | | | |
| | | | | | | | |
| | | | | | | | |
| | <u>Original</u> Budget | Final Result | Change | | | | |
| | <u> Duuget</u> | <u>Filial Result</u> | Change | | | | |
| OPERATING EXPENSES | | | | | | | |
| Salaries | | | | | | | |
| Full-Time Administrative Salaries | \$15,189,272 | | | | | | |
| Less: Projected Lapsed Salaries | (800,000) | | | | | | |
| | | | | Increase in lapsed salaries | | | |
| | | | | due to more vacancies and | | | |
| Net Full-Time Administrative Salaries | 14,389,272 | 13,850,646 | (538,626) | positions freeze. | | | |
| | | | | | | | |
| Full-Time Faculty Salaries | 28,687,443 | | | | | | |
| Less: Projected Lapsed Salaries | (200,000) | | | | | | |
| Net Full-Time Faculty Salaries | 28,487,443 | 28,435,140 | (52,303) | | | | |
| Full-Time Classified Salaries | 10,817,036 | | | | | | |
| Less: Projected Lapsed Salaries | (600,000) | | | | | | |
| Less. Projected Lapsed Salaries | (000,000) | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | Increase in lapsed salaries | | | |
| | | | | due to more vacancies and | | | |
| Net Full-Time Classified Salaries | 10,217,036 | 9,922,940 | (294,096) | positions freeze. | | | |
| Neer all Time Glassified Salaries | 10,217,030 | 3,322,340 | (254,050) | positions freeze. | | | |
| Subtotal - Full-Time Salaries | 53,093,751 | 52,208,727 | (885,024) | | | | |
| | | | | | | | |
| | | | | Higher than anticipated | | | |
| | | | | number of sections were | | | |
| Part-Time & Overload Credit Salaries | 11,137,591 | 11,689,422 | 551,831 | | | | |
| | | | | Higher than anticipated | | | |
| | | | | number of sections were | | | |
| Summer Credit Instruction | 4,082,296 | 4,408,979 | | offered. | | | |
| Part-Time & Overload Non-Credit Salaries | 369,349 | 419,281 | 49,932 | | | | |
| | | | | | | | |
| | | | | Lower than budgeted | | | |
| | | | | expenses in PT | | | |
| | | | | Administrative Hourly, PT Classified, Overtime, Student | | | |
| | | | | Workers and Learning Lab | | | |
| All Other Salaries | 4,682,735 | 4,179,123 | (503 612) | Specialist categories. | | | |
| Carer odiarres | 7,002,733 | 1,175,125 | (303,012) | Expense of Employees | | | |
| | | | | participating in retirement | | | |
| | | | | incentive option was offset | | | |
| | | | | by prior-year elections that | | | |
| Early Retirement Incentive Payments | 450,000 | 280,593 | (169,407) | were rescinded. | | | |
| Subtotal - Other than Full-Time Salaries | | 20,977,398 | 255,427 | | | | |
| | | | | | | | |
| Total Salaries | 73,815,722 | 73,186,125 | (629,597) | | | | |
| | | | | | | | |

| | Community College | of Philadelphia | | |
|---------------------------------------|----------------------|--------------------|------------------|---|
| | Operating Budge | | | |
| | as of Fiscal Year En | nd June 30, 2011 | | |
| | | | | |
| | Original | | | |
| | Budget | Final Result | <u>Change</u> | |
| | | | | |
| Fringe Benefits | | | | |
| | | | | Actual claims from self- |
| | | | | funded medical program |
| Medical Program | 18,969,713 | 18,544,192 | (425 521) | were lower than actuarially projected. |
| Retirement | 5,449,099 | 5,501,011 | 51,912 | projected. |
| FICA | 2,786,839 | 2,982,514 | 195,675 | |
| Tuition Remission | 609,500 | 647,301 | 37,801 | |
| | | | | Budget assumed a 15% |
| | | | | increase over prior year; RFP |
| | | | (| process resulted in decrease |
| Group Life | 426,453 | 357,376 | 1 | in rates. |
| Unemployment Compensation | 340,101 | 247,887 | (92,214) | |
| Workers' Compensation Unused Vacation | 302,071 279,515 | 302,328 102,990 | 257 (176,525) | |
| Onused vacation | 279,313 | 102,990 | (170,323) | Budget assumed a 15% |
| | | | | increase over prior year; RFP |
| | | | | process resulted in decrease |
| Disability Premium | 335,150 | 270,644 | (64,506) | in rates. |
| Forgivable Education Loan | 133,201 | 80,535 | (52,666) | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| Total Fringe Benefits | 29,631,642 | 29,036,778 | (594,864) | |
| | | | | |
| | | | | |
| Facility Expenses | | | | |
| | | | | Budget assumed worst-case |
| | | | | scenario due to electricity |
| | | | | deregulation; College |
| | | | | conducted a bid process that resulted in lower electric |
| Utilities | 3,089,635 | 2,362,814 | (726 821) | rates than prior year. |
| Contracted Security | 1,250,000 | 1,181,186 | (68,814) | |
| | | | | Bid process resulted in lower |
| Contracted Cleaning | 1,207,599 | 999,994 | (207,605) | costs than prior year. |
| | | | | Reduction in property tax |
| | | | | and management fee |
| | | | | associated with transfer of |
| All Other Facility Functions | 4 540 047 | 4 405 044 | (50.070) | Center for Business & |
| All Other Facility Expenses | 1,549,317 | 1,495,341 | (53,976) | Industry building. |
| Total Facility Expenses | 7,096,551 | 6,039,335 | (1,057,216) | |
| Total Fuolity Expenses | 1,000,001 | 0,000,000 | (1,001,210) | |

Community College of Philadelphia Operating Budget Projection as of Fiscal Year End June 30, 2011

| | <u>Original</u> Budget | Final Result | <u>Change</u> | |
|---|---------------------------|---------------|---------------|--|
| All Other Expenses | | | | |
| Leased Equipment & Software | 4,044,416 | 3,376,673 | (667,743) | Lower than budgeted expenses due to delayed replacement of server and data storage equipment, lower than budgeted costs for PC replacements and copier equipment and later than budgeted start date for redundant server room equipment. |
| | | | | Additional funds transferred |
| | | | | from institutional contingency to market expanded Northeast |
| Catalogs and Advertising | 1,599,999 | 1,691,132 | 91,133 | Regional Center. |
| Supplies-Pool | 1,437,780 | 1,336,894 | (100,886) | Includes \$106,000 for |
| Contracted Services | 1,050,806 | 1,167,522 | 116,716 | temporary clerical services. |
| Consultant | 718,902 | 708,363 | (10,539) | |
| Maintenance & Repairs | 599,064 | 431,713 | (167,351) | Lower than budgeted repair costs in multiple departments. Lower than budgeted costs |
| Postage | 543,000 | 472,873 | (70,127) | reflect continued efforts to communicate with students via email. |
| | | | | Includes \$72,600 for builder's risk insurance for construction |
| Insurance | 509,950 | 580,559 | 70.609 | projects. |
| Legal Fees | 225,000 | 163,519 | (61,481) | |
| Other Expenses | 2,381,857 | 1,749,889 | | Lower than budgeted costs in a variety of budget categories. |
| Total All Other Expenses | 13,110,774 | 11,679,137 | (1,431,637) | |
| · | | | | |
| King Scholarship | 135,000 | 143,447 | 8,447 | |
| TOTAL OPERATING EXPENSES | \$123,789,689 | \$120,084,822 | (\$3,704,867) | |
| OPERATING BUDGET STATUS prior to recording the \$6,024,391 GASB 45 post-retirement expense accrual. | (\$2,065,160) * | \$1,506,092 | \$3,571,252 | = |